

## TOP 10 REASONS TO BE A STAR

*By Senior Director Sherry Hanes*

1. Earn money for you and your family!
2. Earn your EXQUISITE LADDER OF SUCCESS PIN!
3. Win some great prizes—My claim to fame is that I have been a Star every Quarter since becoming a consultant! My house is flooded with great prizes enjoyed by our family!
4. You will find that Consistent Star Consultants have greater opportunities to earn Cars or Cash, place themselves in the Unit Court of Sales and the National Court of Sales & move up the Career Path because they are working their business and seeing the people!
5. Earn both Company & Unit Recognition as Stars are highly recognized and applauded for their accomplishments throughout the year!
6. Consistent Stars enjoy great residual income from their customer development efforts!
7. When you are a Star, you become known as a Star by your peers who seek your counsel!
8. Consistent 4-Quarter Stars in the Seminar Year automatically qualify for Awards Seminar Seating which is the easiest way to earn Arena Seating at Seminar!
9. Consistent 4-Quarter Stars earn extra perks at Seminar!
10. Earn quarterly & yearly Unit recognition!



# GO FOR ALL 4 QUARTERS

## 10 WAYS TO MAKE EARNING YOUR STAR PAINLESS!

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1. Have a \$100 day 36 days out of the 92 days in the Quarter!
2. Get excited about earning & wearing your LADDER OF SUCCESS PIN
3. Get excited about one or more of the great Quarterly Prizes!
4. Keep your Prize Brochure in your date book!
5. Track your progress! Remember consistent \$300 Weeks=Sapphire Star, \$400 Weeks=Ruby Star, \$500 Weeks=Diamond Star, \$600 Weeks=Emerald Star, \$750 Weeks=Pearl Star!
6. Color copy the prize you are working toward 5 times and post it in 5 places where you are daily (i.e. workspace, refrigerator, car, bedside table, bathroom mirror)!
7. Countdown your weekly retail sales starting with \$300+ each Monday morning and ending w/ -0- by Saturday afternoon!
8. One or two well coached classes per week and participating in the Preferred Customer Program will insure your Star achievement!
9. Be accountable by letting your Director & Recruiter know your Star Prize Goal!
10. Be consistent with your activity!

