



Be on the Fast Track to Director!

Here's Your Action Plan and Strategy...

1. Focus on adding three active team members, move to five active team members, and then, 10 active team members to begin DIQ!
2. During DIQ, add 13 additional, personal team members. You can move from 0 to 23 team members quickly by showing them how they can make money with just one product line!
3. Give your new team member two sets of samples of the TimeWise Repair tied in a pretty ribbon, and mentor her to sell her first six TimeWise Repair Sets to become a qualified consultant and to receive \$230 FREE product (within her first 15 days) or to receive \$115 FREE product (within her first month or the month following).
4. Coach your new team member to stay on the plan of selling two, new Repair sets per month and to place at least a \$200 wholesale order by having her focus on women who will invest in taking care of their face. Most will sell more than two Repair sets per month, and that is icing on the cake! (Note: Selling two Miracle Sets could almost replace selling one Repair Set.) If necessary, she could deliver an order to her customer through the Customer Delivery Service.
5. Place at least a monthly wholesale order of \$600 since you must be a Star Consultant. You always want to be a Star Consultant as a building director and as a director because the speed of the leader is the speed of the gang!
6. Add a minimum of three personal new team members each month.
7. When your personal team members add team members, let them be "extras" or icing on the cake instead of counting on them to fill your DIQ requirements.



When you follow this plan, here is the income you can receive as a new director from personal sales profit and director commission...

\$480	Profit from personal sales of \$1200 per month based on a 60/40 split
\$598	13% personal team-building commission based on 23 personal team members ordering \$200 per month
\$300	\$100 bonus for each new personal, qualified team member (based on adding three, new qualified per month)
\$300	Unit Development Bonus for having three, qualified unit members in one month
\$700	Unit Production Bonus based on monthly unit production of \$7000 (23 unit members x \$200 / three qualified x \$600 each / personal order of \$600)
\$910	13% commission on total unit production of \$7000
\$3288	Potential monthly check!!!!



- Who do you know that plays the lottery hoping to just win \$500 or \$1000 that would like a sure thing?
- Who do you know that would like to have money for a yearly vacation and/or for Christmas?
- Who do you know that would love to save \$37,557 over a 5 year period for college, a new car, a Wedding, student loans or pay off debt?