Name:_____ Month: _____

30/10...FOCUS!

Upcoming Events:

1. Meetings:_____

2. Special Event:_____ Quarterly Awards/Hostess Appreciation Event: _____

3. _____ _____ _____

FACES & CLASSES

DATE	NEW?	Name (Highlight Hostesses)	Phone	Appt type? Gave hostess packet?	Directions? Sent reminder postcard?	HOSTESS Coached! Set Sales Goal?	Pre-Pro-filed #	Retail amt. given away Total Class Sales	Basic Sets Sold #	Book 2?	Share 2?	Thank U Cards sent	2+2+2 Follow Up ?	Gave CD/DVD Date	Picked up CD/DVD Date	Gave TB Packet Date	Career Chat Date	Guest to a meet-ing?	Interest Level 1-10	Hot-line called Date	Add her to my team?	Notes
		1																				
		2																				
		3																				
		4																				
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		14																				
		15																				

RECRUITING LAYERS

Wk 1 ___ to ___	Weekly Totals
	Sales: _____
	Basics: _____
	Bookings:_____
	Shared Biz:_____
	Recruits: _____
	WAS in:_____

Wk 2 ___ to ___	Weekly Totals
	Sales: _____
	Basics: _____
	Bookings:_____
	Shared Biz:_____
	Recruits: _____
	WAS in:_____

Wk 3 ___ to ___	Weekly Totals
	Sales: _____
	Basics: _____
	Bookings:_____
	Shared Biz:_____
	Recruits: _____
	WAS in:_____

Wk 4 ___ to ___	Weekly Totals
	Sales: _____
	Basics: _____
	Bookings:_____
	Shared Biz:_____
	Recruits: _____
	WAS in:_____

PERFECT START	15 Faces in 15 Days
POWER START	30 Faces in 30 Days
SNR Consultant	1-2 Active Team Members
Star Recruiter/RJ	3-4 Active Team Members
Team Leader	5-7 Active Team Members
Future Director	8+ Active Team Members

FACES & CLASSES

DATE	NEW?	Name (Highlight Hostesses)	Phone	Appt type? Gave hostess packet?	Directions? Sent reminder postcard	HOSTESS Coached! Set Sales Goal?	Pre-Pro-filed #	Retail amt. given away Total Class Sales	Basic Sets Sold #	Book 2?	Share 2?	Thank U Cards Sent?	2+2+2 Follow Up ?
		16											
		17											
		18											
		19											
		20											
		21											
		22											
		23											
		24											
		25											
		26											
		27											
		28											
		29											
		30											

RECRUITING LAYERS

Gave CD/DVD Date	Picked up CD/DVD Date	Gave TB Packet Date	Career Chat Date	Guest to a meet-ing?	Interest Level 1-10	Hotline Called Date	Add her to my team ?	Notes