

CHOICES Evaluation Sheet

Name: _____ Current Occupation: _____
 Address: _____ St: _____ Zip: _____
 Phone #: _____ Office #: _____ Cell #: _____ Best time to call _____
 E-mail Address: _____ Consultant's Name: _____
 Spouse Name: _____ # of Children: _____

- | | | |
|--|-----|----|
| 1. Do you Feel you currently have a career of a lifetime? | Yes | No |
| 2. Do you have all the flexibility in the world? | Yes | No |
| 3. Are you being paid what you're worth? | Yes | No |
| 4. Do you have absolute control over career advancement, (Promotions)? | Yes | No |

CHOICES CD

1. What story did you relate to the most?

2. What impressed you the most?

Please choose two boxes that best describes you. (A first choice & B for 2nd choice)

- | | | | |
|---|--|--|--|
| ⇒ Results Orientated <input type="checkbox"/> | ⇒ People Oriented <input type="checkbox"/> | ⇒ Family Oriented <input type="checkbox"/> | ⇒ Detailed Oriented <input type="checkbox"/> |
| ⇒ Quick decisions | ⇒ Intuitive Decisions | ⇒ Slow Paced Decisions | ⇒ Analytical Decisions |
| ⇒ Direct Style | ⇒ Motivational Style | ⇒ Team Playing Style | ⇒ Perfection list Style |
| ⇒ Achievement Motivated | ⇒ Recognition Motivated | ⇒ Security Motivated | ⇒ Service Motivated |

Values in Workplace:

- *Time & Effectiveness
- *Fast Worker
- *Power Influence

Values in Workplace:

- *People & Relationships
- *Enthusiastic Worker
- *Inspirational Influence

Values in Workplace:

- *Guidelines & Structure
- *Consistent/Steady Worker
- *Loyal Influence

Values in Workplace:

- *Organization & Excellence
- *Thorough/Precise Worker
- *Crucial-Thinking Influence

Desires:

- *Management & Money

Desires:

- *Praise & Prizes

Desires:

- *Security and Benefits

Desires:

- *Flawless Performance

Your Mary Kay Business

Which of the following results of a Mary Kay Business would benefit you and your family the most?

(CHECK ALL THAT APPLY)

- | | | |
|--------------------------------|---------------------------------|--------------------|
| _____ Children through college | _____ Pay myself what I'm worth | _____ Career Car |
| _____ Higher self-esteem | _____ Greater self-confidence | _____ New Career |
| _____ Products at cost | _____ Tax savings | _____ Extra Income |
| | _____ Positive Friends / Fun | |

On an interest level of 1 - 10 (10 being the highest) where is your current interest level in a Mary Kay Career?

1 2 3 4 6 7 8 9 10

Thank you for your time! Who do you know that would benefit from earning extra income?

Name: _____ Phone #: _____

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