

SEVEN KEY QUALITIES FOR SUCCESS

1. **WE ARE BUSY PEOPLE!!** Busy people get the most done!!

--They know how to prioritize, manage their time, get things done!

--The average consultant (over 75%) work full time, is married with 2 children & very busy!

2. **WE ARE NOT "THE SALES TYPE!!"**

--We are not pushy but informative.

--We like people and want repeat business from happy customers.

--We are not aggressive. We attract, not attack!

3. **WE DON'T ALWAYS KNOW A LOT OF PEOPLE!**

--That is okay. Nobody gets rich off of family and friends! (Don't they always want to get something for nothing or want to know how big their discount is?)

--Mary Kay is a wonderful way to meet people.

--Developing customers is covered in training, plus we give you lots of ideas at weekly meetings.

4. **WE ARE FAMILY ORIENTED!**

--We are motivated by the needs of our families.

--We don't use our family as an excuse, but as a reason to do well!

--We want more for our family and want to set a good example for our children.

--We want to pass on a good work ethic. More is caught than is taught!

5. **MANY HAVE MORE MONTH THAN MONEY!!**

--Therefore, they are motivated to make more money!

--They are goal-oriented and ambitious.

--They can find access to some money. (Women can be very creative with finances!)

6. **WE ARE HAPPY WITH OUR LIVES but ARE LOOKING FOR SOMETHING MORE!**

--Some desire more self-confidence and personal growth.

--Some feel they lost their own identity as Mom, wife, etc.

--Some want to make a difference & build positive relationships while doing it!

7. **A DECISION MAKER!!** Successful women take advantage of opportunities.

--We know there is never a perfect time to begin something new. You NEVER have 100% of your time freed up! The lights on the highway are never all green at the same time!

--We take one step at a time on our own timetables, at our own pace.

--We know, you will never really know, unless you try.



HOW MANY OF THESE QUALITIES APPLY TO YOU?

If you have 2 or more of these qualities,
you should take a serious look at a Mary Kay Career for you!