

# Building a Business by Selling Two TimeWise Repair Sets per Month

How would you spend an extra \$38,745 over the next five years? New car? Pay off debt? College education? Savings? Pay down mortgage?

## Let's Get Started—Your First Month in Business...

- To earn the money to set yourself up in business, sell six TimeWise Repair sets in your first month. (\$205 x 6 = \$1230)
- When your first wholesale order is at least \$600 in the month you join or the month after, you'll receive \$122 in FREE products!
- When your first wholesale order is at least \$600 in the 15 days after you submit your agreement, you'll receive \$122 in FREE products PLUS a free custom look (a \$126 value)!
- Then, focus on selling two or more TimeWise Repair sets per month to achieve the results below—estimated time to sell two new Repair sets each month is three hours or less!
- Please note: These figures are based on selling only one product set, and we have 200 premium products in our entire line!

\$1230 in sales	
- \$922.50 wholesale order	Nine TimeWise Repair sets—six to fill orders, two to have in inventory, one for personal use
- \$100	To reimburse you for starter kit
- 50.06	Can be used to order TimeWise repair samples to demo, shipping costs, large paper shopping bags
- \$114.94	Optional, but recommended, business expenses—business card kit (\$39.99), personal website fee (\$35 for first year), ProPay fee to process credit cards (\$39.95 annual fee)
= \$42.50 profit for first month	= \$42.50 profit for first month w/optional expenses

## Reorder Sales

(Based on maintaining 10 of original 24 TimeWise Repair customers each year, who order three sets per year.)

## New Sales

## Expenses / Wholesale / Profit

Year in Business	New Sets Sold (monthly)	Sales of New Sets (monthly)	New Sets Sold Profit (monthly)	New Sets Profit after expenses (yearly)	Reordered Sets Sold (monthly)	Reordered Sets Sold (yearly)	Sales of Reordered Sets (yearly)	Reordered Sets Profit (yearly)	10% for Expenses (monthly) *	Wholesale Order (monthly)**	Total Profit
1	2	\$410	\$184.50	\$2214	—	—	—	—	\$20.50	\$205	\$2214
2	2	\$410	\$184.50	\$2214	3	30	\$6150	\$2767.56	\$46.12	\$205+\$256	\$4981.56
3	2	\$410	\$184.50	\$2214	5	60	\$12,300	\$5535	\$71.75	\$205+\$512	\$7749
4	2	\$410	\$184.50	\$2214	8	90	\$18,450	\$8302.44	\$97.38	\$205+\$769	\$10,516.44
5	2	\$410	\$184.50	\$2214	10	120	\$24,600	\$11,070	\$123	\$205+\$1025	\$13,284

\* Expenses such as samples, catalogs, ProPay, web site, bags, MK shipping, etc.

\*\* Wholesale order per month based on sales of new sets plus reordered sets.

Total potential profit in five years!!

**\$38,745**